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Washington, D.C. 20549

MAR 03 2008 ANNUAL AUDITED REPORT **FORM X-17A-5** Washington, DC

PART III

**OMB APPROVAL** 

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

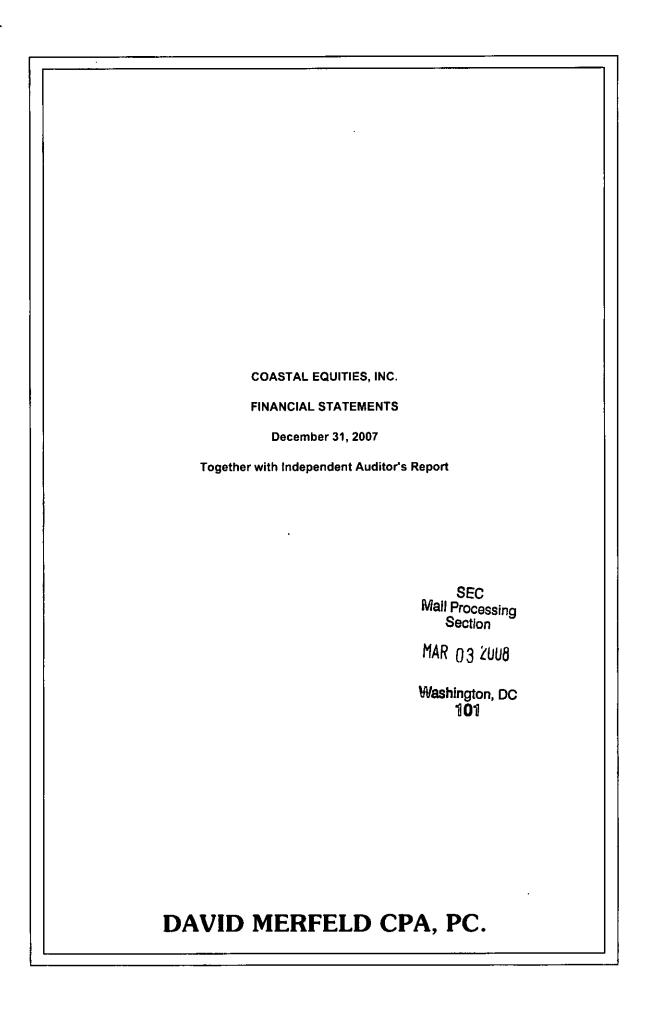
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# OATH OR AFFIRMATION

I,	4ic	haol A. Mueller , swear (or affirm) that, to the best of
my l	cnow	ledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
	Coa	stal Equities, Inc, as
of 4	<del>)e</del> c	ember 31,
		the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account
		d solely as that of a customer, except as follows:
		·
	<del></del>	
, ,		11.51 1111.11
		Julian Turilly
		Signature
		President & CEO
۱ ۱	1	NANCY C. SCHWART Title
$\backslash 4/$	Λ	NOTARY PUBLIC STATE OF ONIO
1	ļα	MY COMMISSION EXPIRES 09-23-11
		Notary Public
Thi	s ren	port ** contains (check all applicable boxes):
Ø		Facing Page.
		Statement of Financial Condition.
		Statement of Income (Loss).
P	(d)	Statement of Changes in Financial Condition.
	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
Ð	(g)	Computation of Net Capital.
	(h)	Computation of Net Capital.  Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i)	Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
		A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
	٠,	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
	\/	consolidation.
Ł	(I)	An Oath or Affirmation.
	٠,,	A copy of the SIPC Supplemental Report.
		A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



# COASTAL EQUITIES, INC. FINANCIAL STATEMENTS DECEMBER 31, 2007 TABLE OF CONTENTS

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# DAVID MERFELD CPA, P.C. CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

## Independent Auditor's Report

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

I have audited the accompanying statement of financial condition of Coastal Equities, Inc. as of December 31, 2007 and the related statements of income, of changes in stockholder's equity, and of cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates used by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for our opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coastal Equities, Inc. at December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld CPA, P.C.

Boston, Massachusetts January 31, 2008

# STATEMENT OF FINANCIAL CONDITION

# December 31, 2007

# See Auditor's Report

## **ASSETS**

Current assets	
Cash and cash equivalents	\$ 46,547
Accounts receivable	118,951
Prepaid expenses	 4,664
Total current assets	 170,162
Other assets	
Equipment and furnishings, net of	
accumulated depreciation of \$22,178	4,212
Marketable security available for sale	21,082
Deposit with correspondent broker	 25,075
Total other assets	 50,369
Total assets	\$ 220,531
LIABILITIES AND STOCKHOLDER'S EQUITY	
Current liabilities	
Commissions payable	\$ 86,690
Accounts payable	11,747
Accrued expenses	 12,978
Total liabilities	 111,415
Stockholder's equity	
Common stock, \$.01 par value	
Authorized 200,000 shares	
Issued and outstanding 10,000 shares	100
Capital in excess of par value	29,441
Retained earnings	76,138
Accumulated other comprehensive loss	 3,437
Total stockholder's equity	 109,116
Total liabilities and stockholder's equity	\$ 220,531

## STATEMENT OF INCOME

# For the Year Ended December 31, 2007

## See Auditor's Report

Revenues	\$ 1,730,525
Expenses	
Salaries and benefits	223,063
Commissions	1,177,495
Clearing charges	171,920
Registration fees	2,289
Office supplies and expense	62,745
Telephone	10,070
Rent	11,692
Travel and entertainment	9,199
Advertising	1,500
Software maintenance	4,030
Accounting and consulting	18,299
Legal	622
Depreciation and amortization	996
Other	15,953_
Total expenses	1,709,873
Operating income	20,652
Other income and expense	
Investment income	2,666
State tax expense	(968)
Net income	\$ 22,350

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

## For the Year Ended December 31, 2007

## See Auditor's Report

	 Capital in Common Excess of Stock Par Value		Retained Earnings		Accumulated Other Comprehensive Loss		 Total	
Balance, January 1	\$ 100	\$	29,441	\$	92,077	\$	4,518	\$ 126,136
Comprehensive Income Net income (loss)					22,350			22,350
Other comprehensive income Unrealized holding loss							(1,081)	 (1,081)
Comprehensive income (loss)					22,350		(1,081)	21,269
Dividends paid	 <del></del>	<u></u>			(38,289)			 (38,289)
Balance, December 31	\$ 100	\$	29,441	\$	76,138	\$	3,437	\$ 109,116

## STATEMENT OF CASH FLOWS

# For the Year Ended December 31, 2007

## See Auditor's Report

Cash flows from operating activities	
Revenue received	\$ 1,705,787
Operating expenses paid	(1,672,069)
Income taxes paid	2,666
Investment income received	 (968)
Net cash provided by operating activities	 35,416
Cash flows from investing activities	
Purchase of equipment	0
Securities purchased	 16
Net cash used by operating activities	 16_
Cash flows from financing activities	
Dividends paid	 (38,289)
Cash flows	(2,857)
Cash and cash equivalents, beginning of year	 49,404
Cash and cash equivalents, end of year	\$ 46,547
Reconciliation of net income to net cash provided by operating activities	
Net income	\$ 22,350
Adjustments to reconcile net income to cash provided by operating activities	
Depreciation and amortization	996
Changes in assets and liabilities	
Accounts receivable	(24,738)
Prepaid expenses	458
Commissions payable	37,133
Accounts payable	(4,693)
Accrued expenses	 3,910
Net cash provided by operating activities	\$ 35,416

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2007

## A. Securities dealer registration and nature of operations

Coastal Equities, Inc. (the "Company") is registered with the National Association of Securities Dealers and the Securities and Exchange Commission ("SEC") as a broker/dealer in securities. In order to maintain this status, the Company is required to maintain net capital, as defined by the SEC, of in excess of \$5,000. At December 31, 2007, net capital was \$92,363.

The Company has independent brokers who operate four offices in Massachusetts, New Hampshire, and Ohio. Its primary source of revenue is commissions for providing brokerage services to small businesses and individuals. Each broker receives a share of the commissions earned, and is responsible for his or her own expenses.

## B. Significant accounting policies

Significant accounting policies employed in the preparation of these financial statements include:

<u>Estimates</u>: The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimates.

<u>Commission revenue and expense</u> are recognized as the transactions that give rise to the income and expense close.

<u>Depreciation</u> of equipment and furnishings is being provided over 5-year lives using the straight-line method. Repairs and maintenance are charged to expense as incurred.

<u>Cash and cash equivalents</u> includes bank accounts and all highly liquid debt instruments purchased with original maturities of less than three months.

Registration fees are recorded as expenses when paid.

<u>Compensated absences</u> are recognized as expenses in the year the employee actually takes an unpaid leave.

#### C. Deposit with correspondent broker

Because the Company does not handle customer securities or trades directly, it has entered into a relationship with a clearing, or correspondent, broker. As part of the terms of its contract with this broker, it maintains with them a \$25,000 deposit, held in a money-market fund. Interest earned on this account inures to the benefit of the Company.

#### D. Investment in marketable security

Investments in marketable securities – a mutual fund – are held for an indefinite period and, thus, are classified as available-for-sale. Available-for-sale securities are recorded at fair value in investments and other assets on the balance sheet, with the change in fair value during the period included in other comprehensive income for the period. Fair value of the security at December 31, 2007 was:

Cost, computed first-in-first-out	\$17,646
Unrealized holding gain	3,437
Fair value	\$21,082

Other comprehensive income included the unrealized holding loss of \$1,081.

#### **NOTES TO FINANCIAL STATEMENTS**

December 31, 2007

## E. Stock transaction and corporate restructuring

On June 30, 2004, 100% of the Company's stock was sold by its prior owner. Senior and Executive Retirement Resources, Inc., a newly formed corporation, became the sole shareholder. A contract with the prior owner was entered into, under which fees are paid over the period from 2004 to 2009. At December 31, 2007, \$4,900 remained to be paid under this contract.

#### F. Operating lease

The Company leases its office space under a lease:

Monthly rent: \$2,675

Monthly sub-lease revenue: 1,740

Non-cancellable sub-lease revenue 0

Expiration date of lease June 30, 2009

#### G. Defined contribution pension plan

A SEP/IRA defined contribution pension plan is maintained for the Company's employees. All contributions to this plan are discretionary, and 2007 contributions were \$17,670.

#### H. Income taxes

The Company has elected to be taxed as an "S" corporation for federal and state income tax purposes. As part of the corporate restructuring described in Note E, the Company elected to become a qualified S Corporation Subsidiary. These two elections cause all taxable income to be recognized, and all income taxes to be paid, by the stockholder of the parent corporation.

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

## **Independent Auditor's Report**

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

I have audited the accompanying financial statements of Coastal Equities, Inc. as of and for the year ended December 31, 2007 and have issued my report thereon dated January 31, 2008. My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld CPA, P.C.

Boston, Massachusetts January 31, 2008

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BR/	OKER	OR DEALE	R	Coastal Equities, Inc.	as of	;	12/31/2007	
٠,,,	>1\C1\	OK DEALE		COMPUTATION OF NET CAPIT				
1	Tota	ıl ownership equ	ity from Statemer	t of Financial Condition		\$	109,116	3480
2				e for Net Capital				3490
3		•		et Capital				3500
4	Add:		, q					
	Α.		oordinated to clair	ns of general creditors allowable in computation of No	et Capital		Γ	3520
	₿.			e credits (List)				3525
5	Tota			ed liabilities			109,116	3530
6		uctions and/or o						
	A.	Total nonallo	wable assets from	n Statement of Financial Condition (Notes B and C)	\$ 13,402 3540	1		
	В.	Secured den	nand note delingu	ency	3590	1		
	C.			and spot commodities -		•		
		proprietary c	apital charges		. 3600	1		
	D.			es		1	13,402	3620
7	Othe	er additions and	or allowable cred	its (List)				3630
8				es positions		_	95,714	3640
9	Hair	cuts on secuntie	es (computed, wh	ere applicable, pursuant to 15c3-1(f)):				
	A.	Contractual s	securities commit	nents	\$ 3660	]		
	В.	Subordinated	d securities borrow	vings	3670			
	C.	Trading and	investment securi	ties:				
		1 Exem	pted securities		3735			
		2 Debt	securities		. 3733	]		,
		3 Optio	ns		3730			
		4 Other	securities		3,351 3734			
	D.	Undue Conc	entration		3650	]	_	
	E.	Other (List)			3736		3,351	3740
10	Net	Capital				\$	92,363	3750
							OMITS	PENNIE:
	Rec	onciliation to ne	t capital per unau	dited IIA filed by Coastal Equitities, Inc.			OMIT I	LINITE
		Alot appital a	as upposited (I SIs	d by Coastal Equities, las			137,117	
				d by Coastal Equities, Inc. statements, less amounts per form IIA			137,117	
				statements, less amounts per form its	-50,676			
			ownership equity unallowable asse	te	-50,676 5,922		-44,754	
			s computed above				92,363	
		, tot oapital a	5 compared door	•				

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#### Independent Auditor's Report

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

In planning and performing my audit of the financial statements of Coastal Equities, Inc. and supplemental schedule for the year ended December 31, 2007, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purposes of expressing my opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company, including practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company is an introducing broker, and does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
  of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
  System.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure, policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which management has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risks that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards

established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned function. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered be the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and should not be used for any other purpose.

David Merfeld CPA, P.C.

Boston, Massachusetts January 31, 2008

